# DOMINATE – Zoom Integration

**Plus Quick Outlines** 

Follow-up Training

**SMD Bobet Prudente** 

**IMG Learning Resources** 

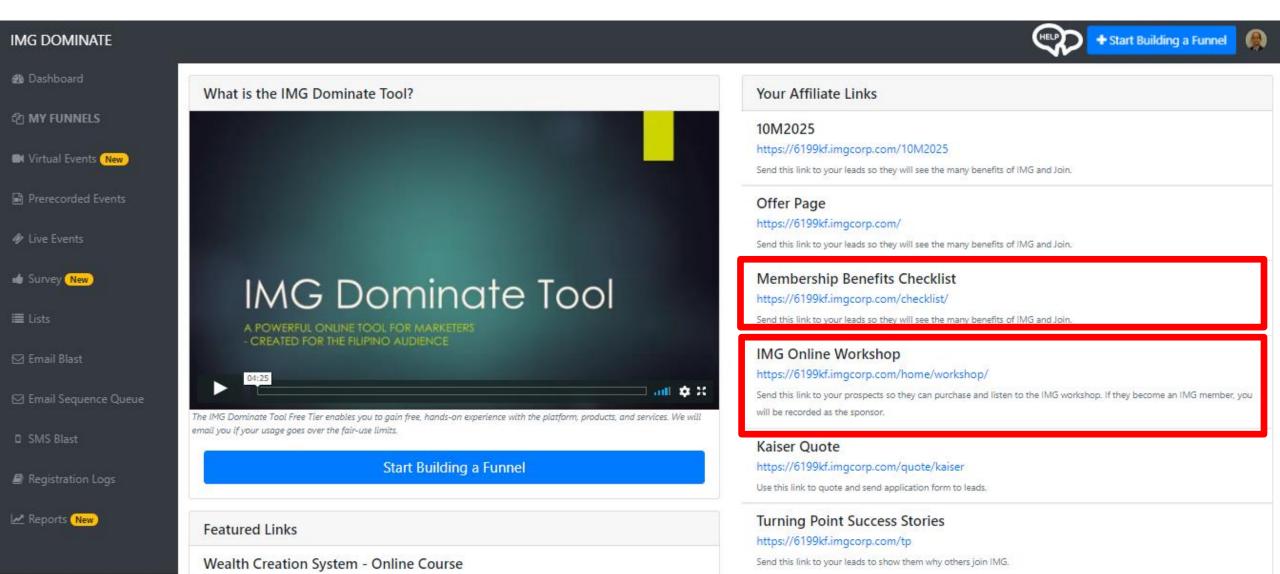
FB Testimonial Group "Kaiser/IMG Talk"

FB Group "IMG Members Only: Kaiser/IMG Talk"

FB Page "Kaiser/IMG Knowledgebase"

https://bit.ly/CoachBobetKB

## **New Affiliate Links**



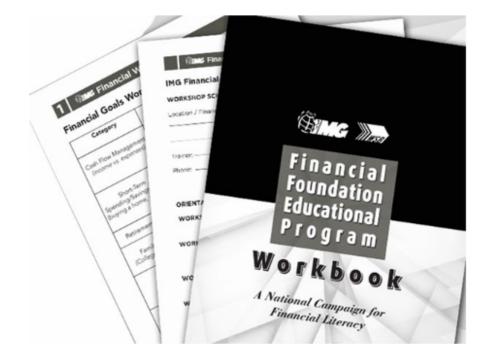






Login

## IMG Workshop: Financial Foundation Educational Program



#### A Global Campaign for Financial Literacy

Is Money controlling you?
Or do you control your money?

With this Financial Foundation Education Program, you will learn how to:

- Make money work better for you
- · Find and save more money
- · Understand investments and build wealth
- Protect and preserve your money.
- You can become your own Money Manager.

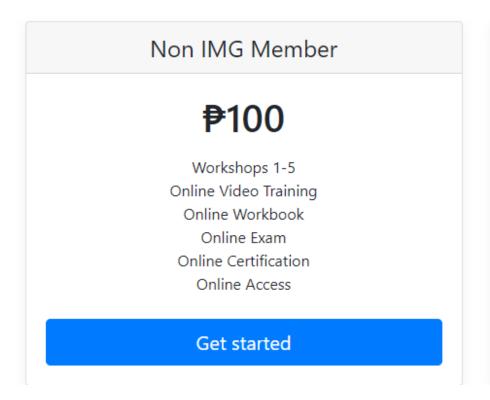
You can learn the habits of successful people.

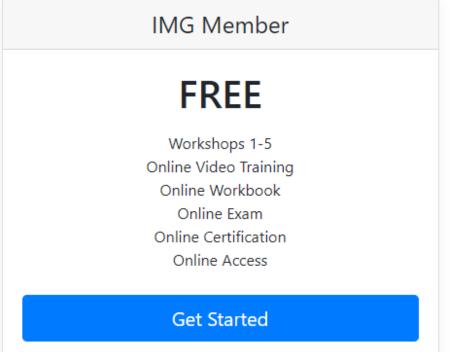


- Make money work better for you
- · Find and save more money
- · Understand investments and build wealth
- Protect and preserve your money.
- You can become your own Money Manager.

¶ 0 Messages № Affiliate stats ¶ Go out your comfor... ⊙ Contact Us

You can learn the habits of successful people.





## Scenario

#### **Announcement to Team**

- Hierarchy creates regular webinars
- Fixed schedule
- Fixed meeting URL





Via Zoom Cloud Meeting April 28, 2020 | Tuesday



10:00 AM SMD Joyce Santos



2:00 PM SMD Cez Ables







9:30 PM SMD Cecie Eleuterio

ZOOM ID: 416-985-0359

Password will be given by the person who invited you.

# **Typical Scenario**

#### **Zoom Creator**

- Creates zoom registration
- Has meeting registration and attendance data
- Fixed schedule
- Fixed meeting URL, password

### **Baseshop**

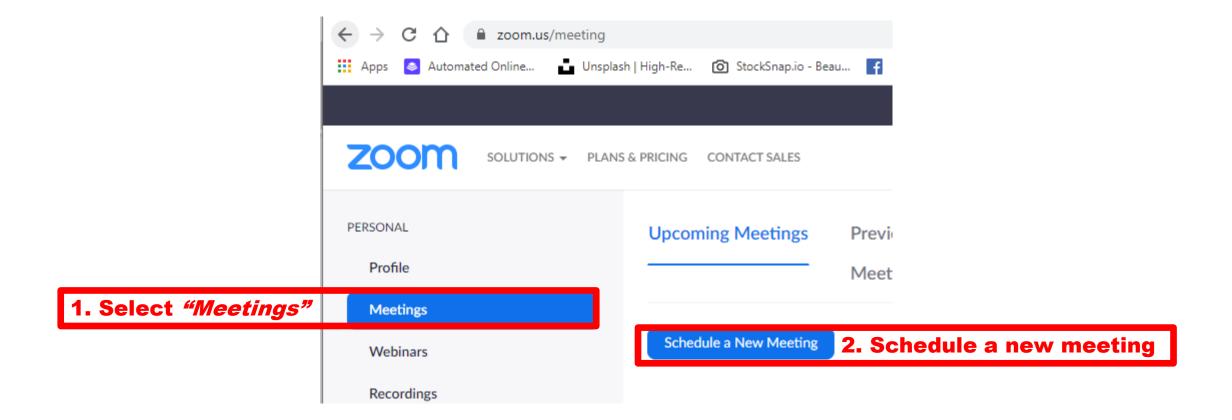
- ☐ Manually provide fixed meeting URL, password to guest
- ■No access to registration / attendance data
- ☐ Manually remind guest
- ☐ Manually provide after-meeting zoom ID to guest
- ☐ Manually follow-up

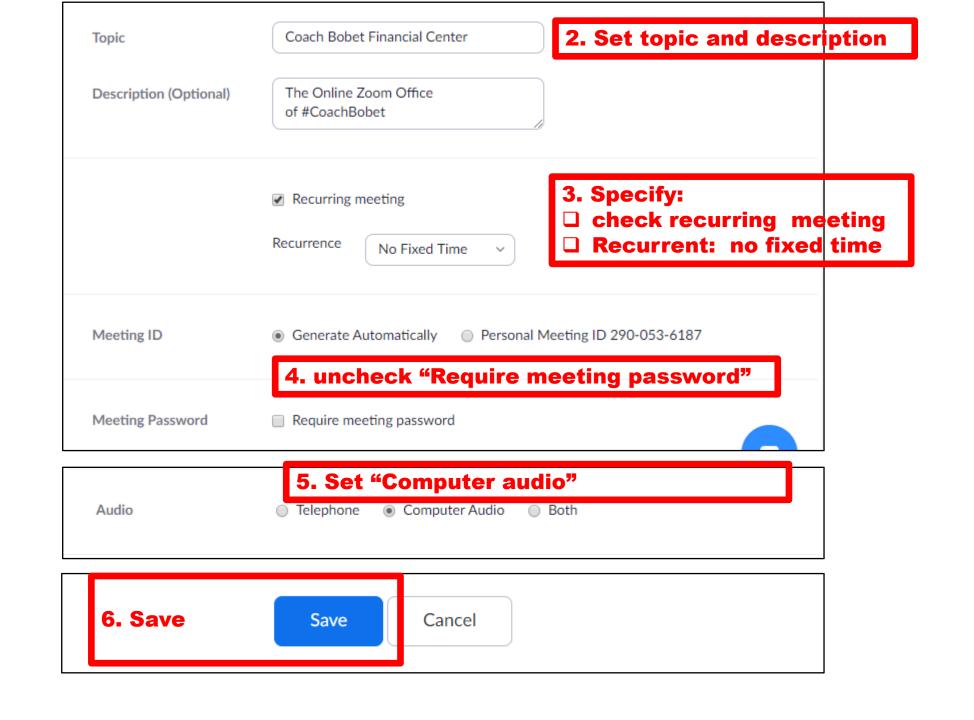
## **Problems**

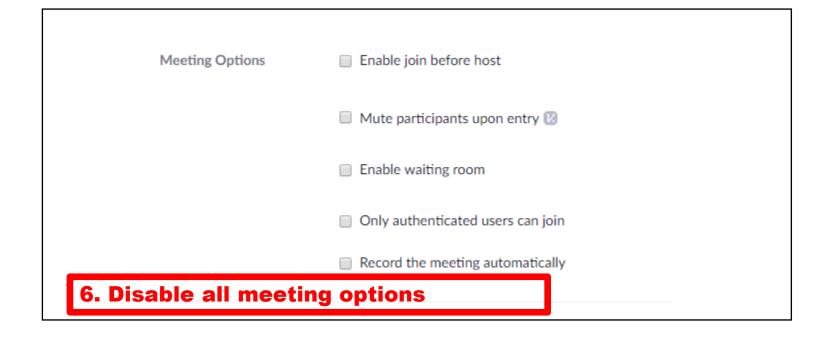
- □Zoom creator has registration list and attendance.
- ☐ Baseshop has no control.
- ☐ Password manually given to baseshop and guests.
- ☐Guests have to remember zoom ID, password and schedule
- ☐ Schedule change difficult to disseminate.

# Creating **Dominate-Friendly Zoom Meetings**

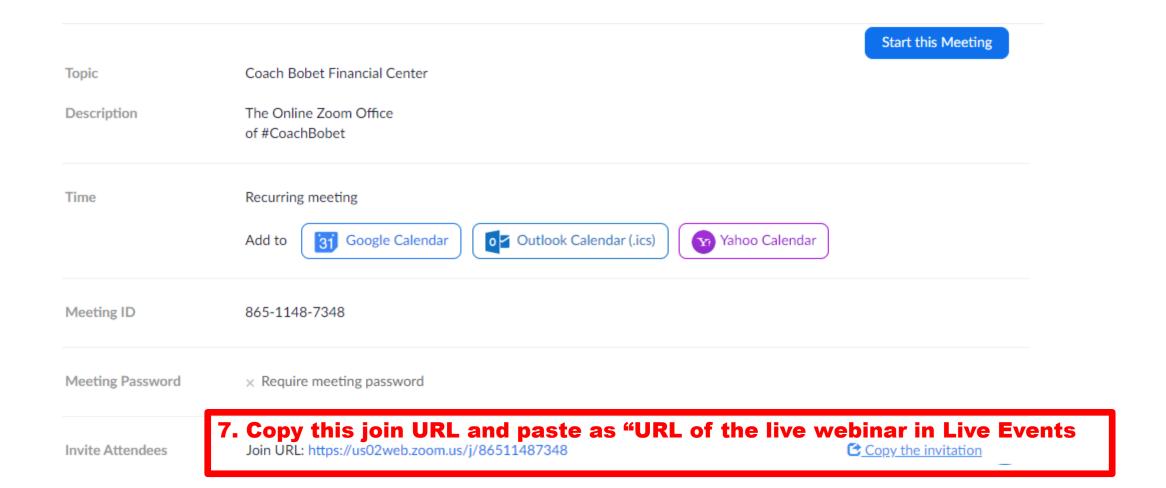
**Quick Outline** 







7. Save Save Cancel



# **Dominate-Friendly Zoom Meetings**

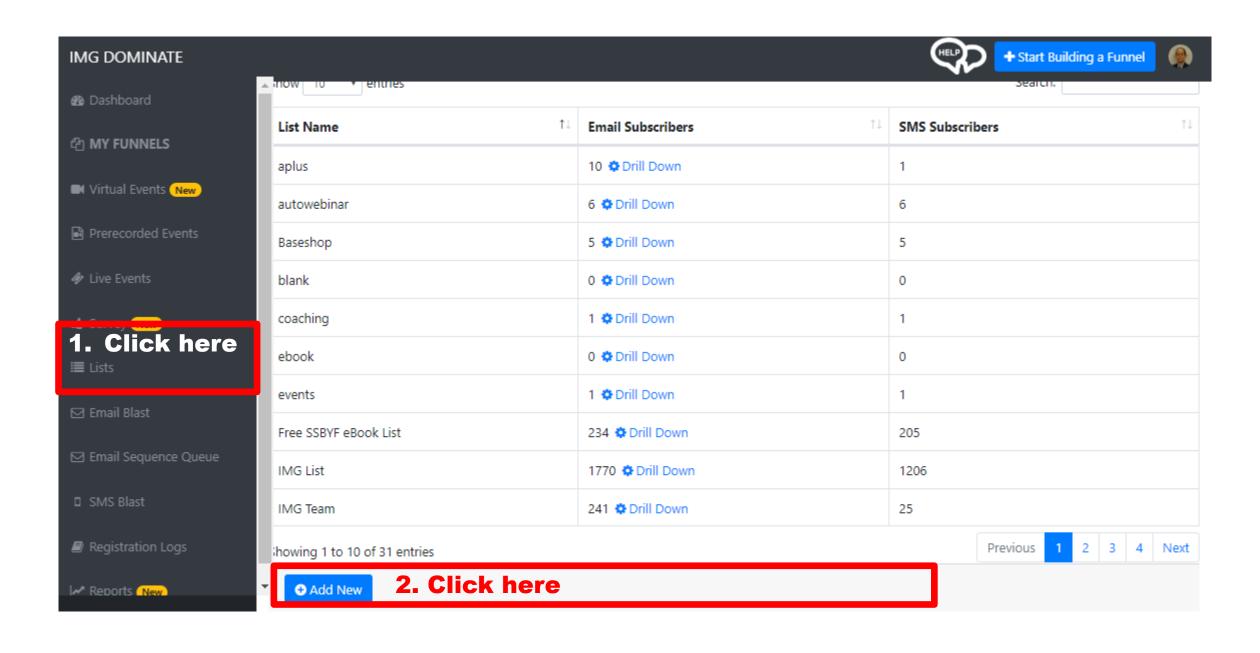
- □ No registration. Use Dominate registration or survey.
- No password. Easy to share link to baseshop.
  - Use link only as "URL for live webinar" in Virtual Events
  - Do not share to public
- ☐ No waiting room. Attendees wait in Dominate countdown
- ■No fixed time. Specify schedule in Dominate Virtual Events.

# **Zoom vs Dominate Registration**

Zoom Registration	Dominate Registration
☐Zoom creator has registration list and attendance.	☐ Partners have registration list and attendance
☐One waiting room	☐Custom countdown, waiting room
□No chat link	☐Personal chat link
☐Guests need zoom registration URL, password and schedule	☐Guests remember dominate link
☐Manual follow-up	☐Automatic follow-up
☐Guest can choose schedule not convenient to sponsor	☐Sponsor can choose schedule
☐One registration link per event	One registration link for all events with same URL

# Creating a List

**4-click Outline** 



## 

**CAMPAIGNS** 

★ All campaigns

Create new campaign

**TEMPLATES** 

All templates

LISTS &

SUBSCRIBERS

**■** View all lists

REPORTS

See reports

International Marketing Group, Corp.

### Add a new list

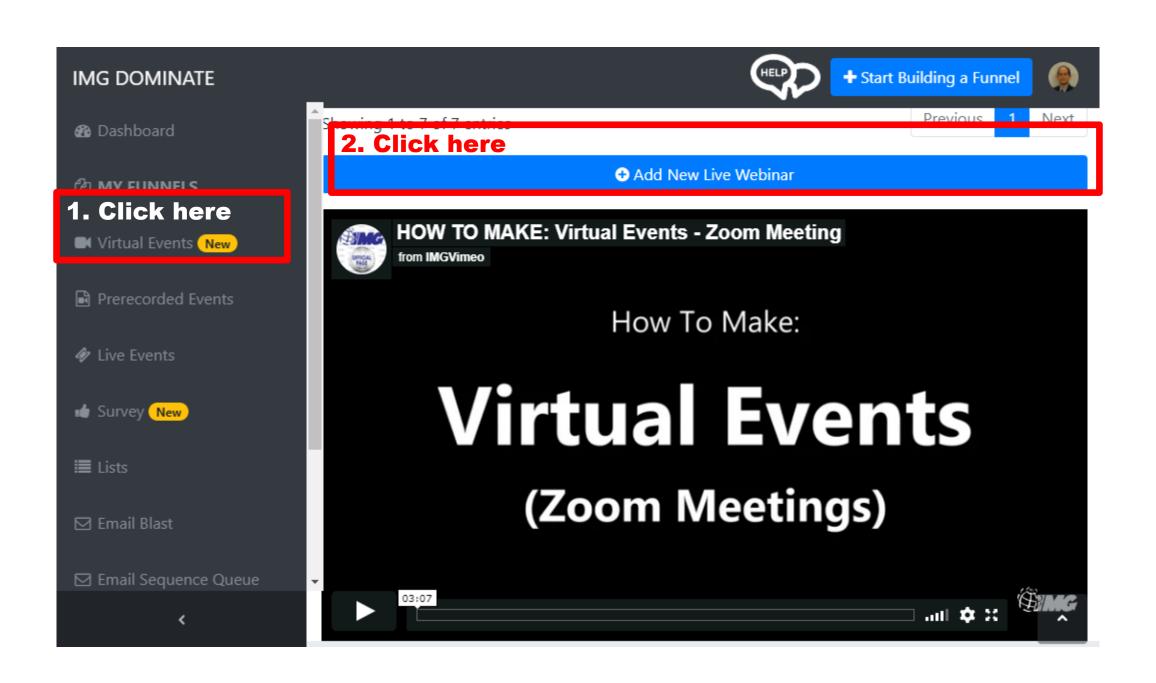
Coaching 3. Type list name here

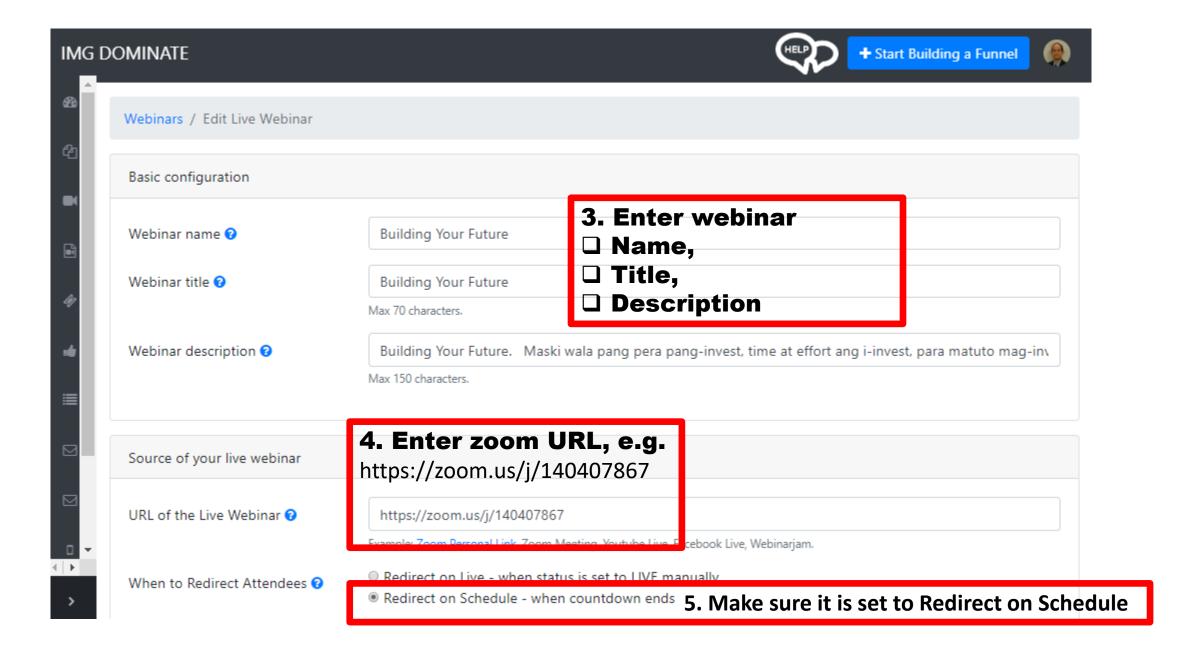


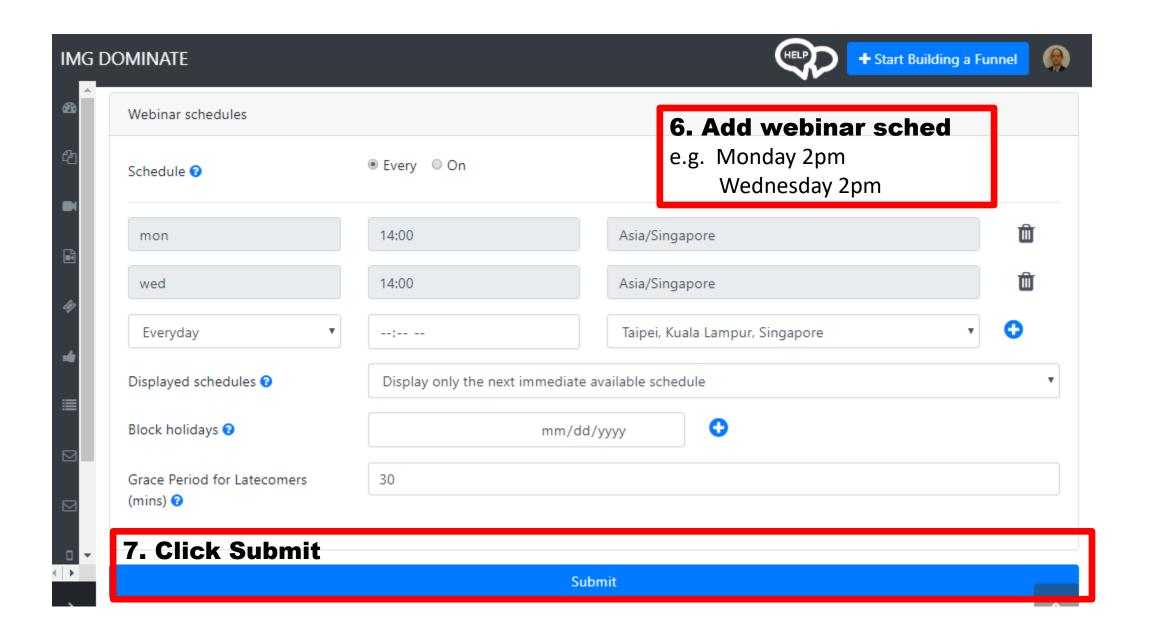
4. Click "Add"

# Creating a Live Event

7-click Outline

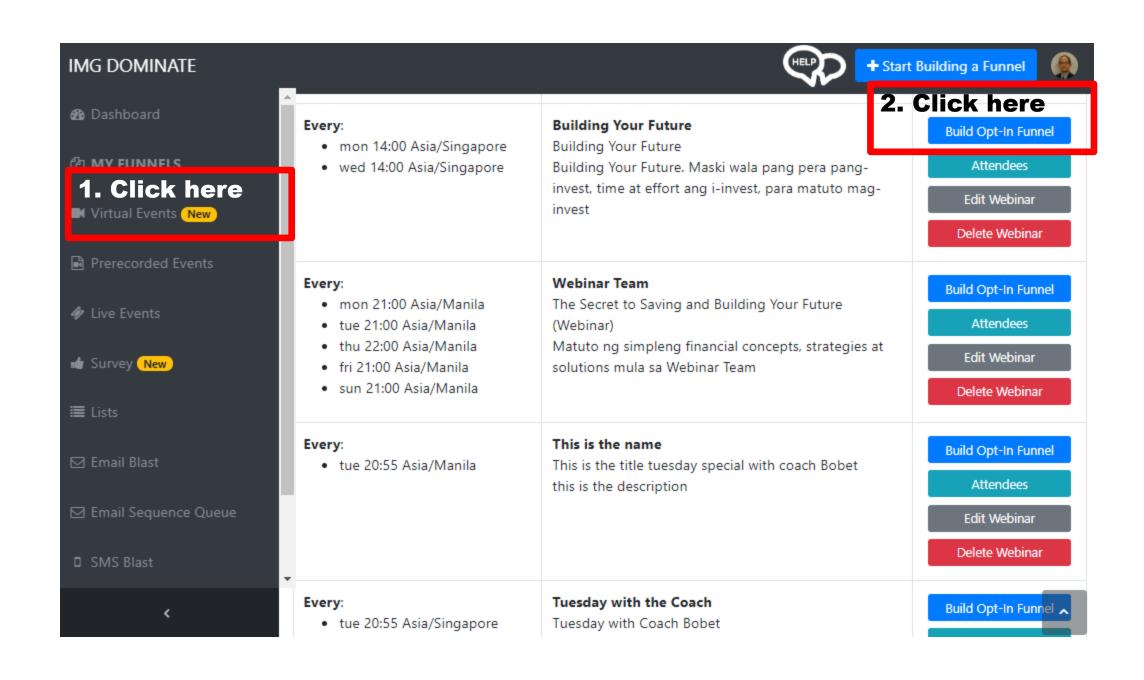


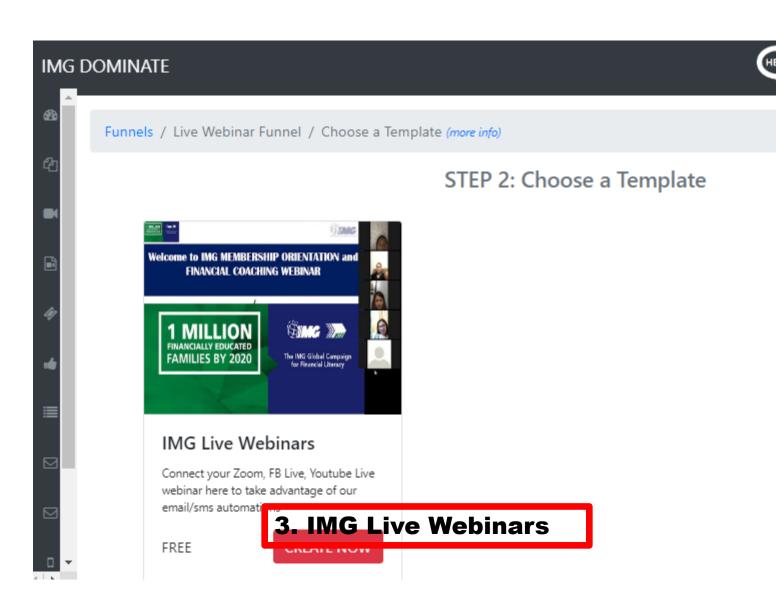




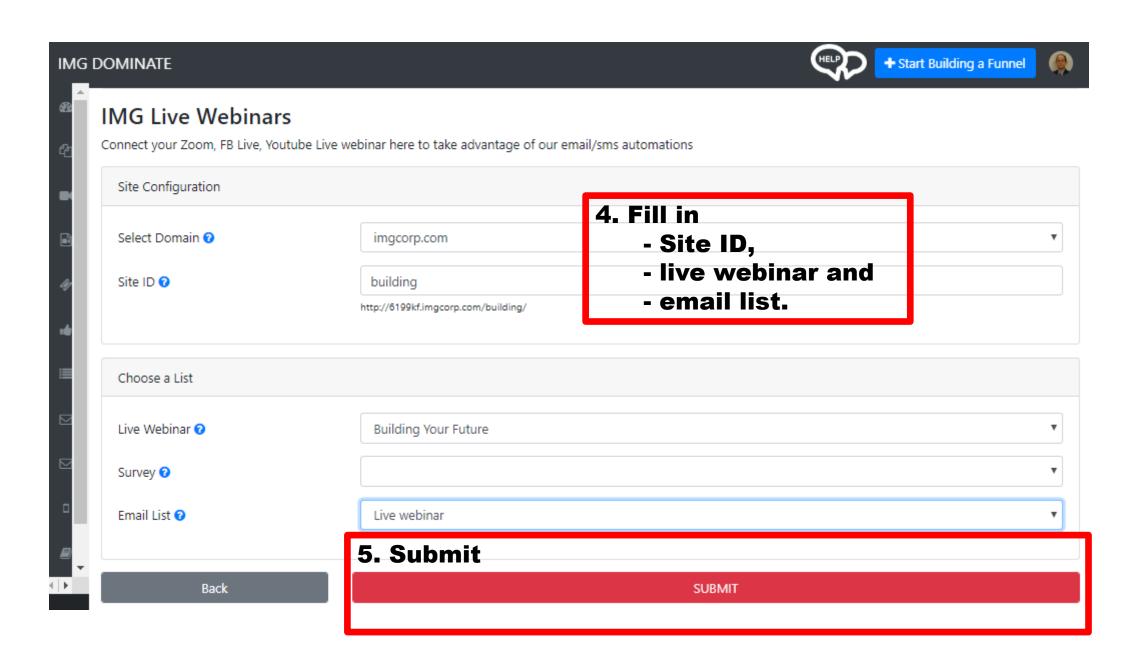
# Creating a Live Webinar Funnel

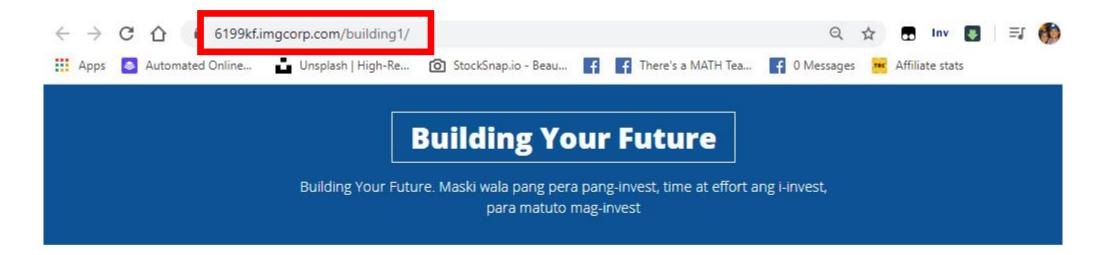
**5-Click Outline** 





+ Start Building a Funnel







To register, type name, email, cellphone rand select live webinar schedule

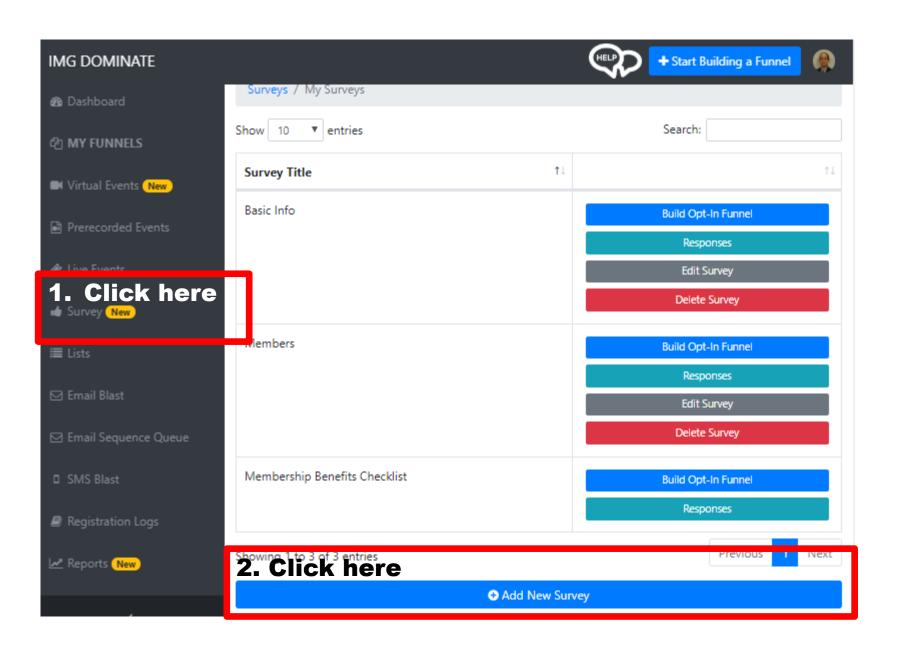
Your 1	Name	
Your E	Email address	
<b>*</b>	Your Mobile No	
Wedr	nesday 29th of April 2020 - 02:00 PN	M - Asia/ ▼
	REGISTER NOW	2

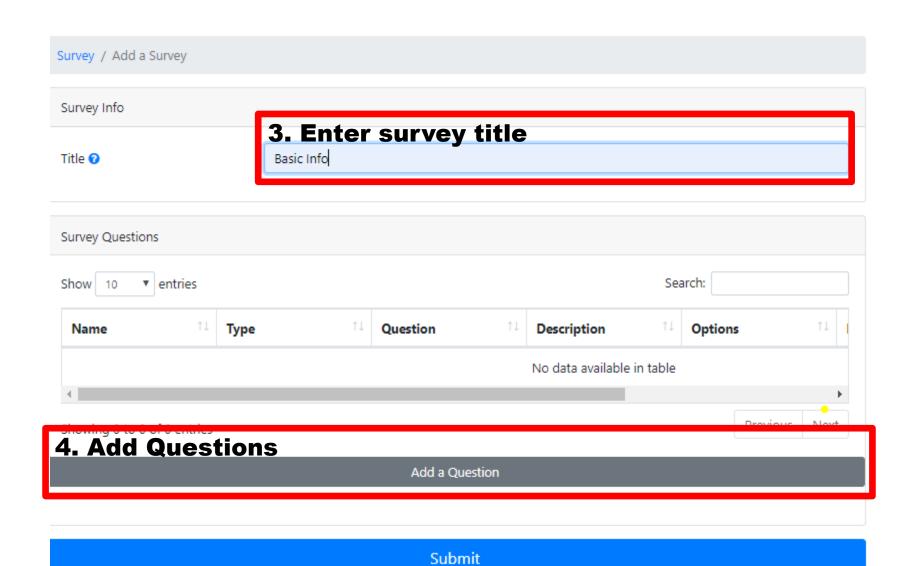
## What did we create?

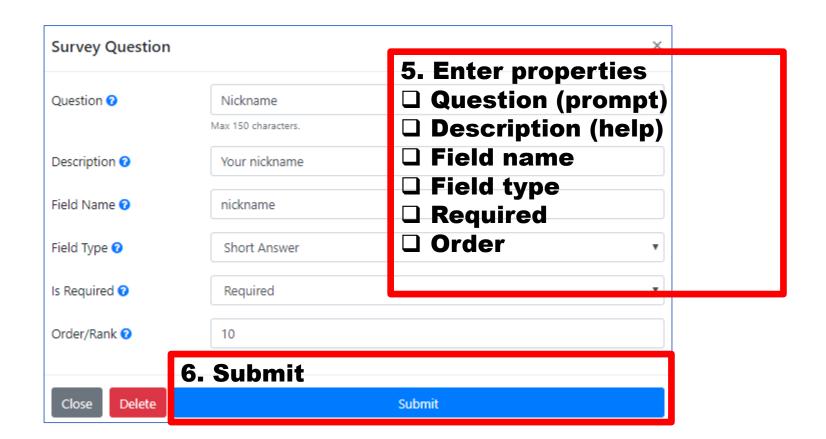
□ Individual member funnel ☐ To centralized webinars ☐ Member advertises own funnel URL to his own warm/cold market □ Via email, messenger, SMS, viber, whatapp, etc ☐Guests register in member funnel ☐ Member gets the email list ☐ Member has guest registration list ☐ Member can get attendee list ☐ Member can do individual follow-up via email, messenger, SMS, viber, whatapp, etc. ☐ Member can do automated follow-up via email, SMS blast.

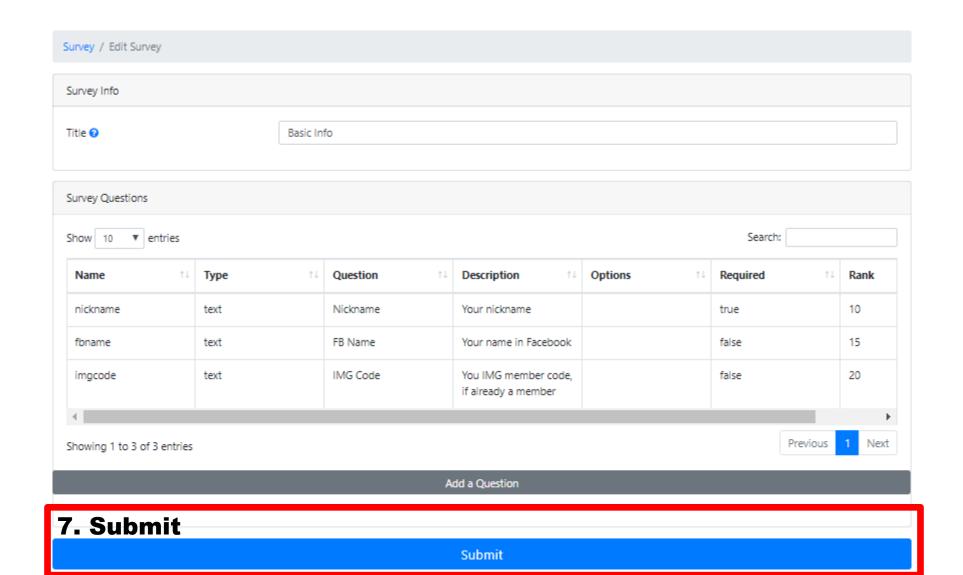
# Creating a Virtual Event with Survey

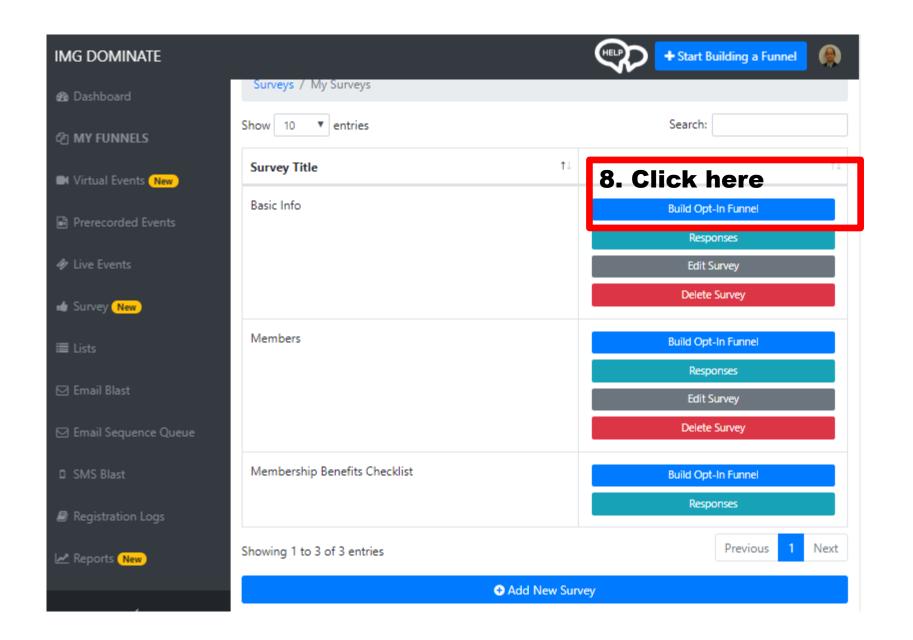
**12-Click Outline** 



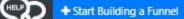




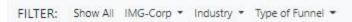














#### Lead Magnet Funnel

Give people an ethical bribe in

## 9. Click on Live **Webinar Funnel**



Get people registered and attend

your Live Webinar

#### **Event Funnel**

A funnel for your events, seminars, conferences, using the power of etickets.ph



#### Prerecorded Webinar Funnel

Create webinars with prerecorded videos to automatically sell your products around the clock



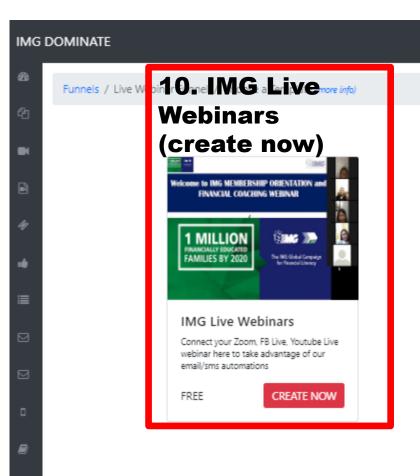
#### Survey Funnel

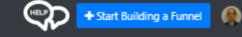
Find out who your visitors are first and then send them into the right funnel



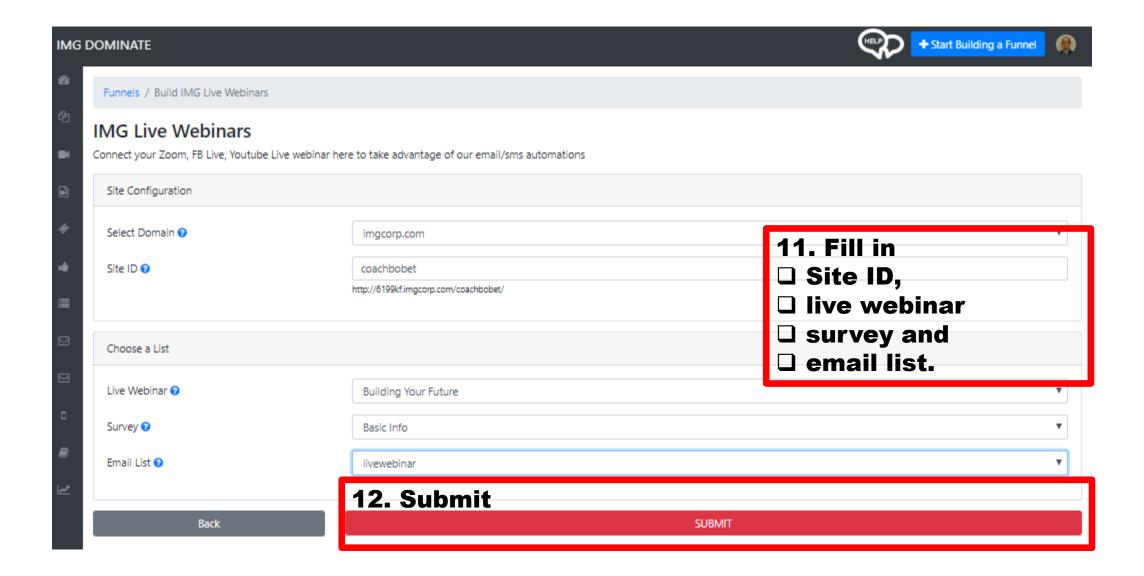
#### Sample Funnels

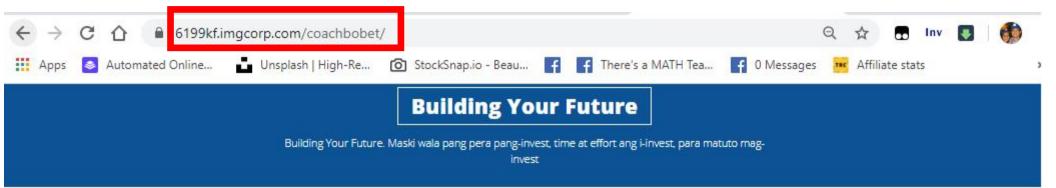
Premade Funnels





STEP 2: Choose a Template







### To register, type name, email, cellphone and select live webinar schedule

RESERVE YOUR SEAT. Your Name Your Email address Your Mobile No Wednesday 29th of April 2020 - 02:00 PM - Asia/Singapore Nickname Your nickname FB Name Your name in Facebook IMG Code You IMG member code, if already a member **REGISTER NOW** 

# Customizing Funnels for Customers

**Quick Outline** 

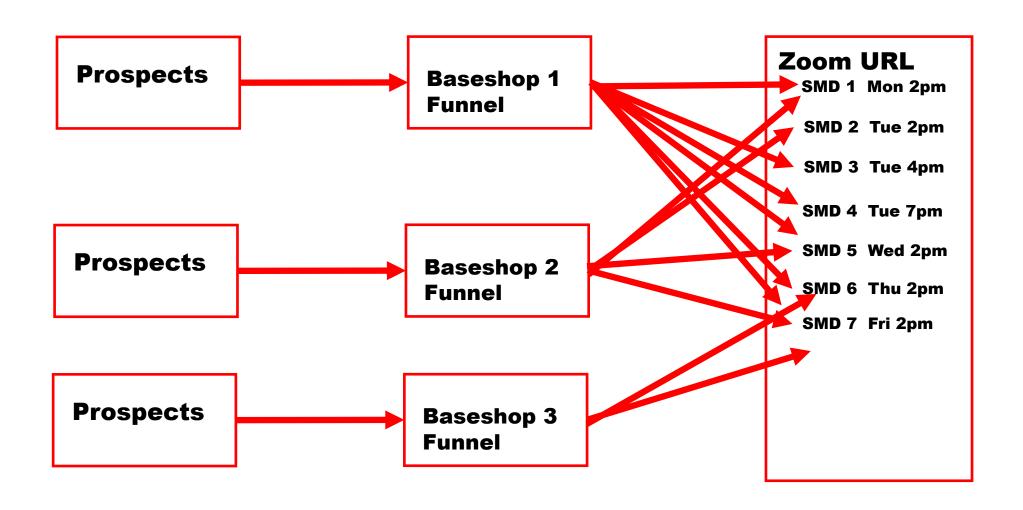
## **Typical Live Webinar**

"Kanya-kanya"

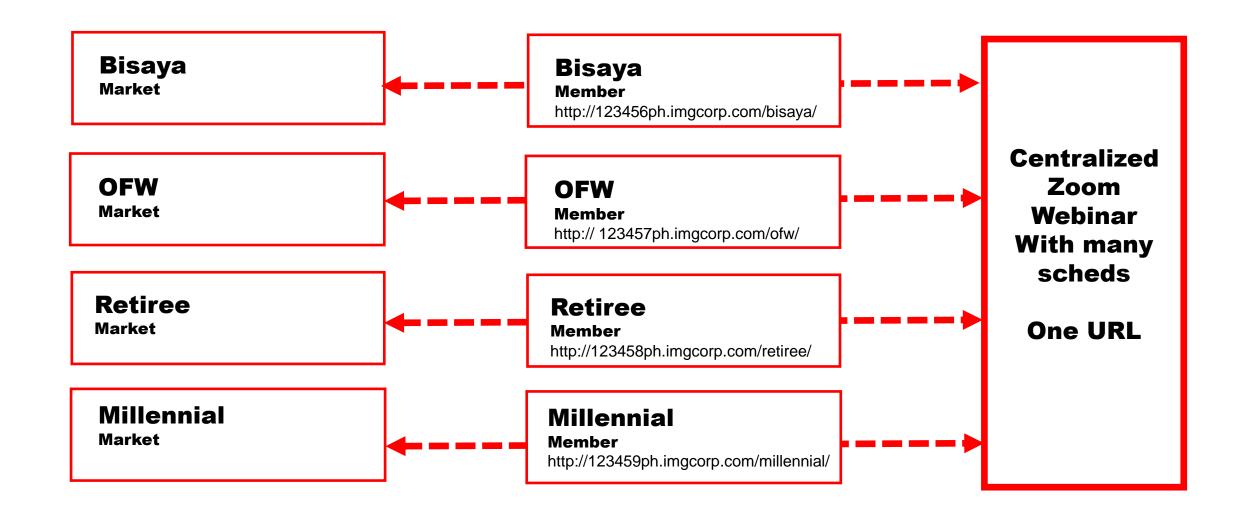


### **Live Webinar**

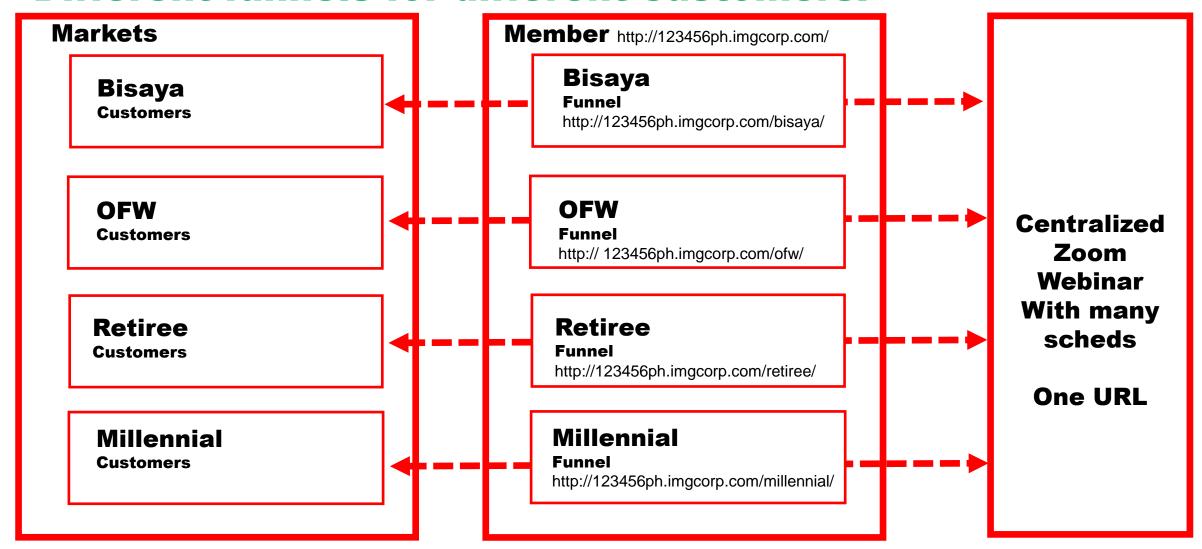
#### **Teamwork**



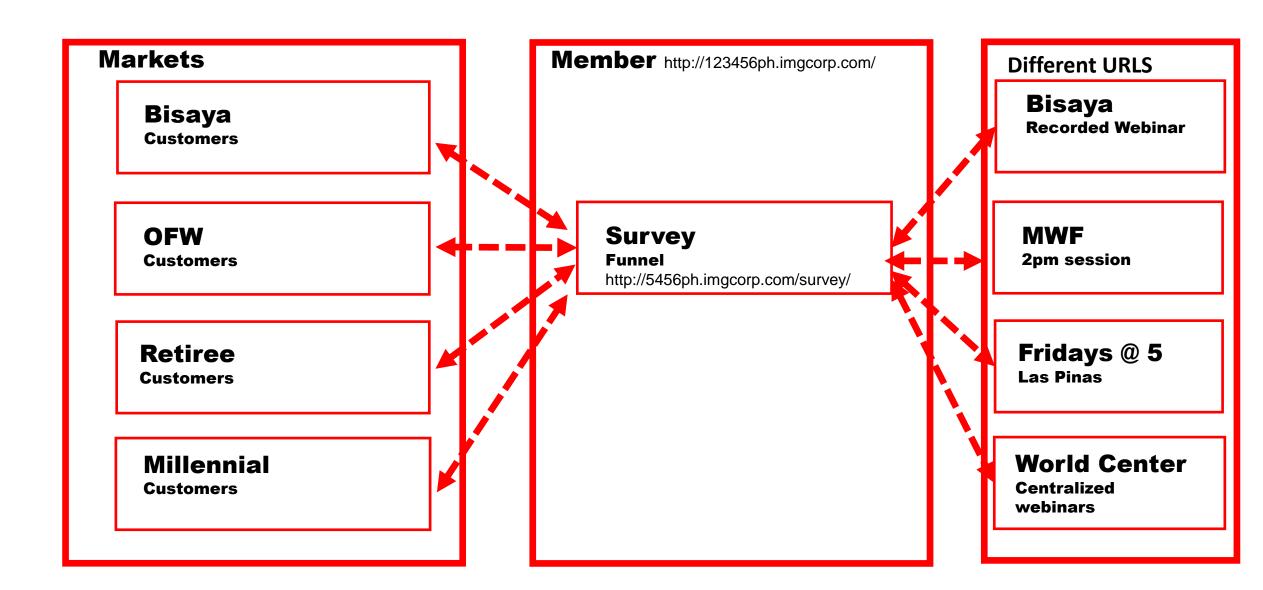
## Different strokes for different folks Different members for different markets



## Different strokes for different folks Different members for different markets Different funnels for different customers.



#### Different markets and different webinars Sometimes, some survey funnel to different sessions!



## **Creating Your Coaching Office**

- Create a virtual event office
- Instead of event = MOFC, create event = coaching
- Schedule = coaching schedule

•

## **Customizing Funnels**

- ☐Welcome (optional)
  - Video / Mozone
  - Intro
- **□**Visibility
  - Title
  - Description
  - Keywords
  - Image
- ☐ Customize your followup
  - Sequences, autoresponders, campaigns
  - Subscribed
  - Attended
  - missed webinar, etc

#### The Secret to Saving and Building Your Future (Online)

Matuto ng simpleng financial concepts, strategies at solutions. This is The Secret to Saving and Building Your Future!

# Customizing Funnels Welcome Viceo

Your Name

Your Email address

→ Your Mobile No

Thursday 30th of April 2020 - 10:00 PM - Asia/Manila

Nickname

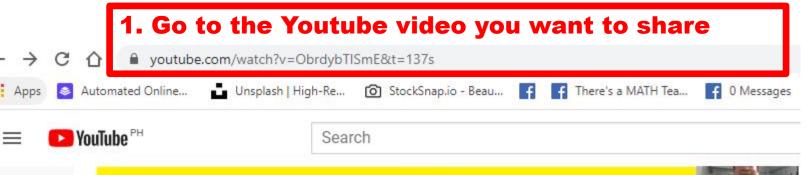
Your nickname

FB Name

Your name in Facebook

IMG Code

10-click outline



This could be an IMG video, e.g. "Rated K", a concept video, or your own video invitation to register for the presentation.



Para makawala sa Rat Race

Kailangan mag-Tipid. Kailangan mag-Ipon. Kailangan mag-Palago Kailangan mag-Saya

Ready ka na ba makawala?



#CoachBobet #IponMgaKapatid
Nasa rat race cycle ka ba?

149 views • Jun 13, 2018

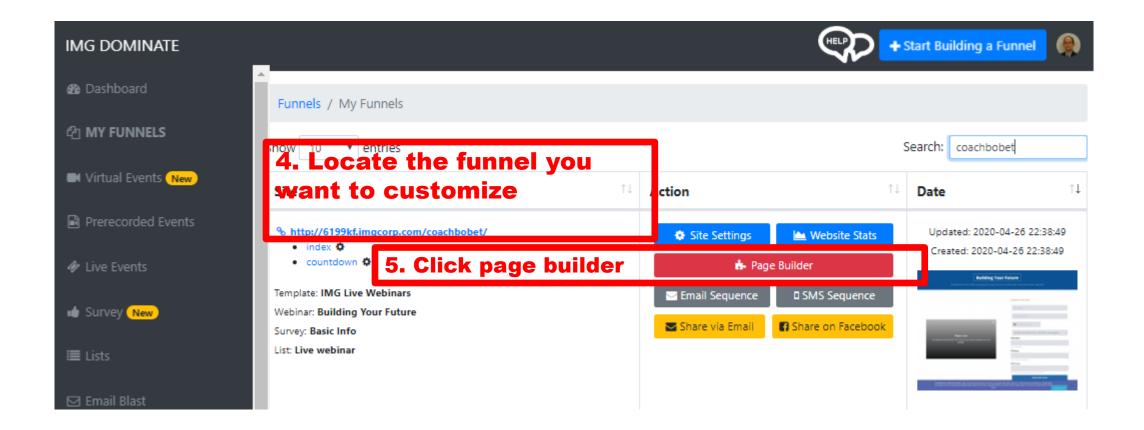
2. Click share

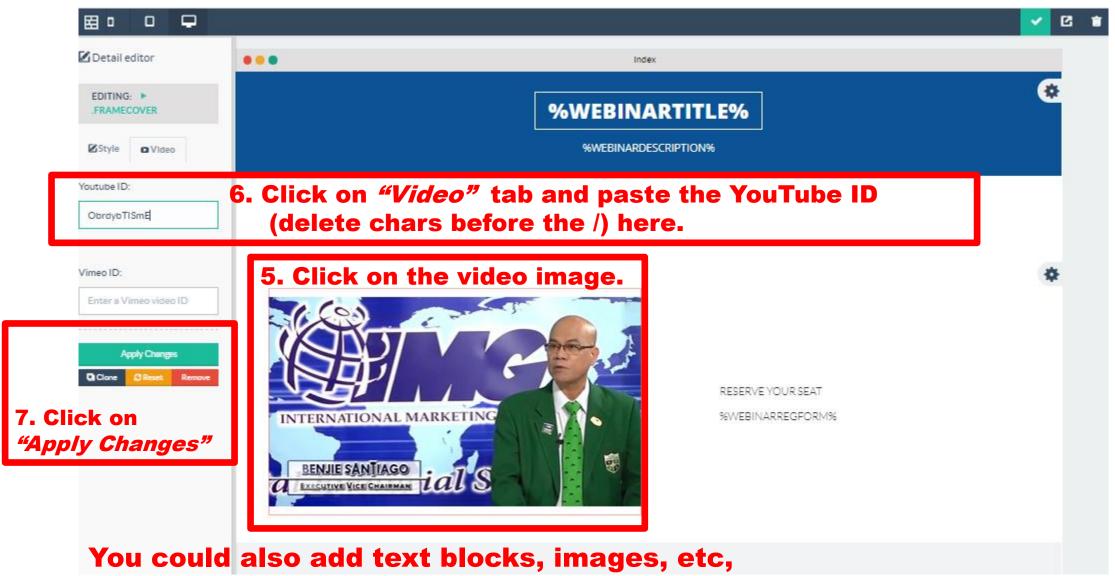




...

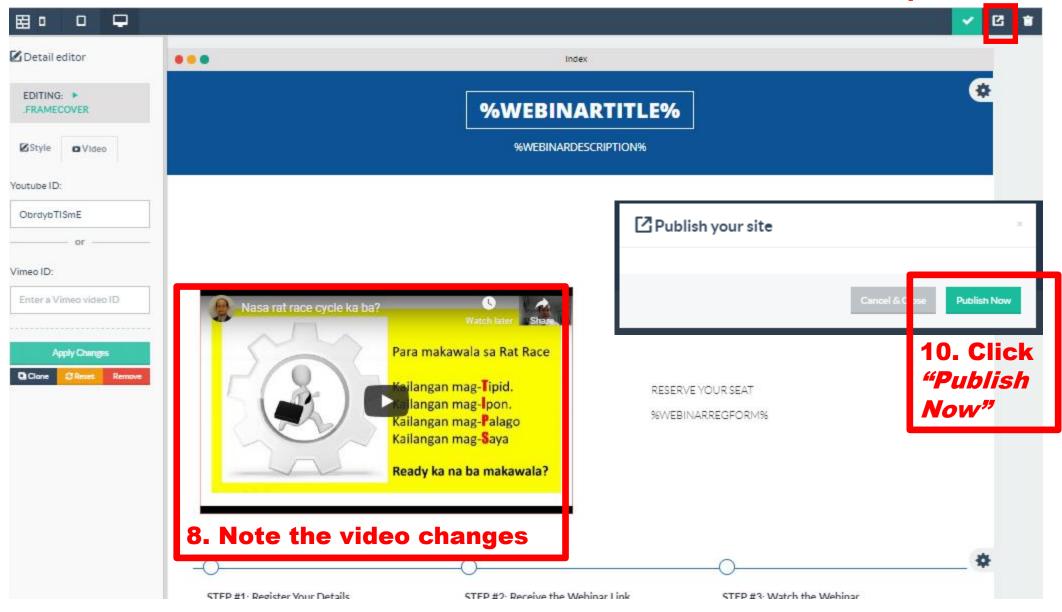
Start at 0:31





but that is advanced "Page Builder" lessons already ©

#### 9. Click publish



#### **Building Your Future**

Building Your Future. Maski wala pang pera pang-invest, time at effort ang i-invest, para matuto maginvest

## Only 10 clicks to customize your welcome video!

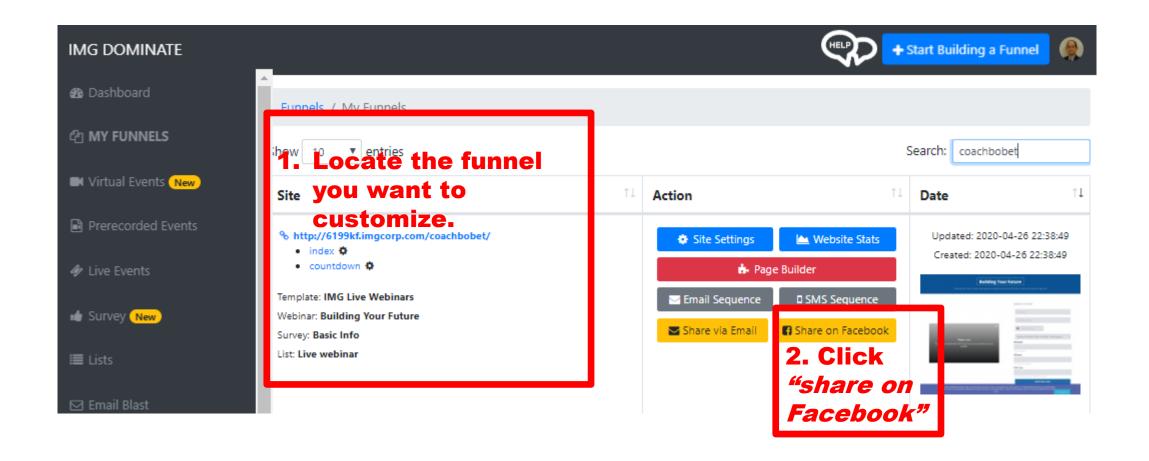


This could be an IMG video, e.g. "Rated K", a concept video, or your own video invitation to register for the presentation.

#### RESERVE YOUR SEAT Your Name Your Email address Your Mobile No. Wednesday 29th of April 2020 - 02:00 PM - Asia/Singapore Nickname Your nickname FB Name Your name in Facebook IMG Code You IMG member code, if already a member Меззаде Ме **REGISTER NOW**

## For Visibility

9-Click Outline



#### Choose Facebook Image



U	Upload Facebook Image: 1200 x 630 pixels				
Choose File No file chosen					

3. Upload picture you want to use
or your funnel, preferably
something related to the video or
title.

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IMG Webinar Registration

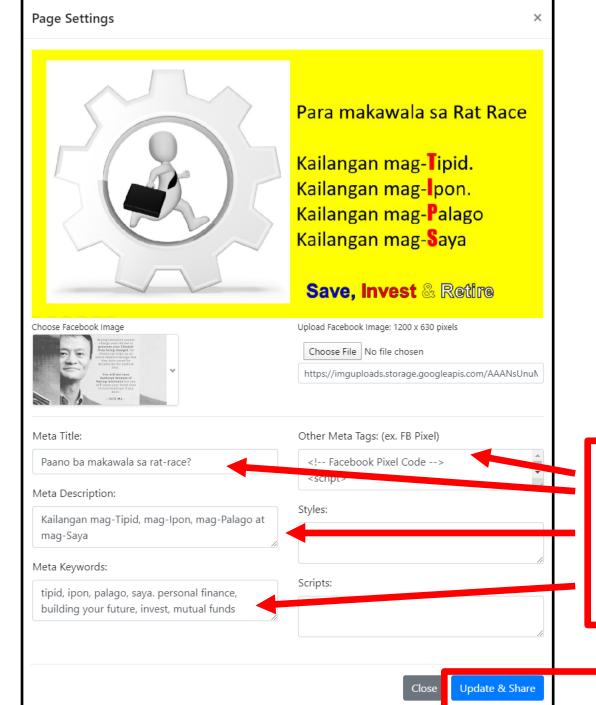
Meta Description:

Meta Keywords:

Other Meta Tags: (ex. FB Pixel)

Styles:

Scripts:



4. Add title, description, keywords, and pixel code.

The title and description will appear in Google, or Facebook when you share the page.

5. Click "Update & Share"





Share to News Feed or Story \*

7. Select to share to news feed, or page or group, etc.



#### Roberto Prudente

Sabi ni #CoachBobet, para makawala sa Rat-Race, Kailangan mag-Tipid Kailangan mag-Ipon Kailangan mag-Palago Kailangan mag-Saya.

Paano? Register lang sa | http://6199kf.imgcorp.com/coachbobet 8. Add post text, related to your share





9 Clicks to
□ change visibility,
□ enhance searchability and
□ improve attractiveness of your funnel in social media

# Creating Follow-up Emails

**Quick Outline** 

## Types of email followups

#### **□**Email Sequence

Sent to registrants of a specific live/recorded webinar FUNNEL on a schedule relative to events

- Subscribed: x mins, hours, days after subscription
- Attended x mins, hours, days after start of event
- Missed webinar

#### **□** Autoresponders / Drip

Sent to subscribers of a specific LIST on a schedule relative to subscription date.

- Sent on relative time based on subscription date
- x mins, hours, days after subscription

#### □ Email Blasts (campaigns/broadcast)

Sent to subscribers of multiple LISTS on a fixed schedule

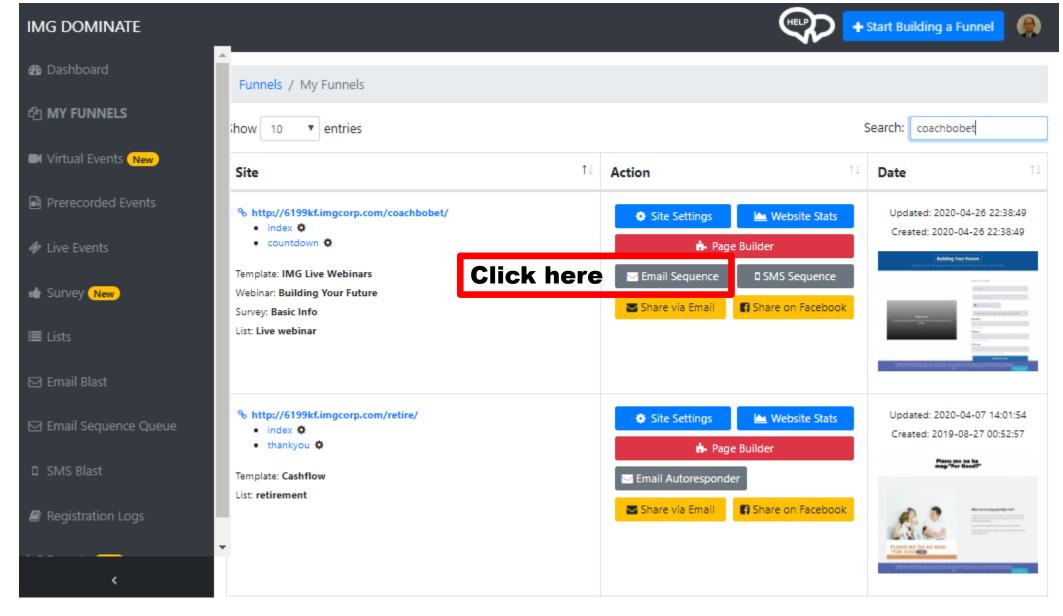
Sent on fixed time of fixed days, e.g. Christmas, New Year,

# Creating Email Sequences

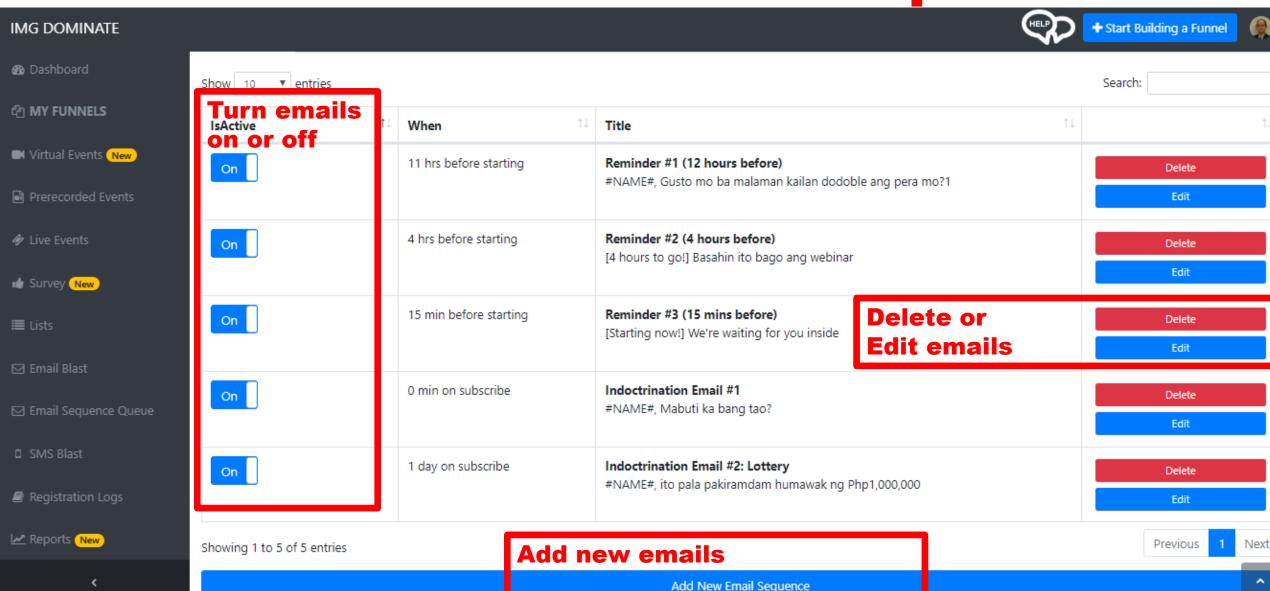
#### **Quick Outline**

Sent to registrants of a specific live/recorded webinar FUNNEL on a schedule relative to events

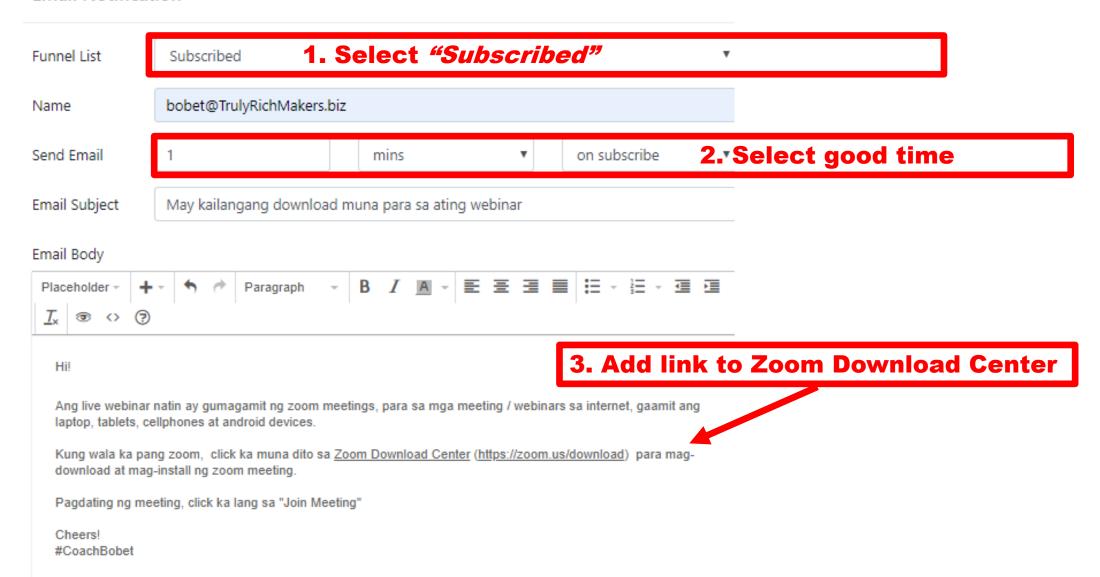
- ■Subscribed: x mins, hours, days after subscription
- Attended x mins, hours, days after start of event
- Missed webinar



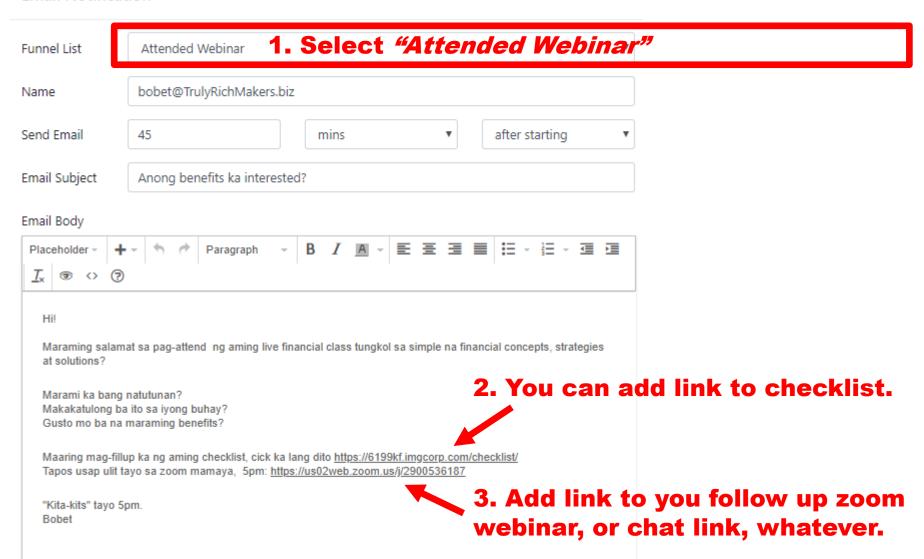
## Built-in "Subscribe" follow-up



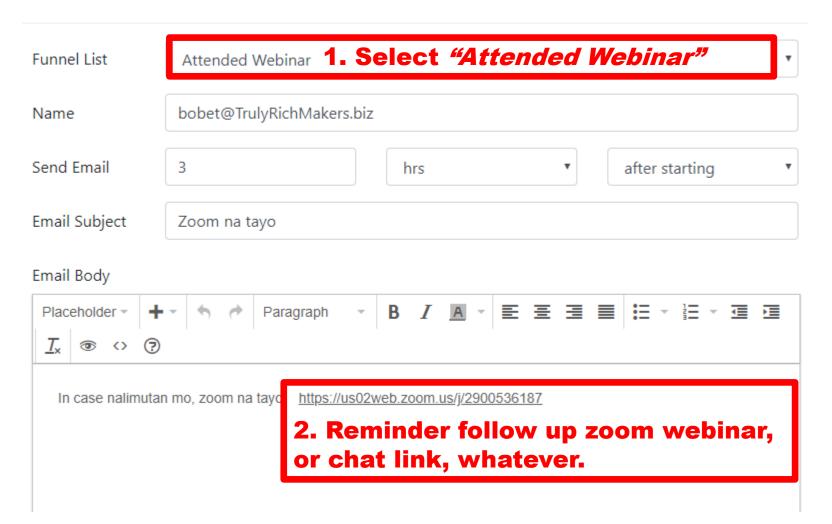
### Add Download Zoom to follow-up mail



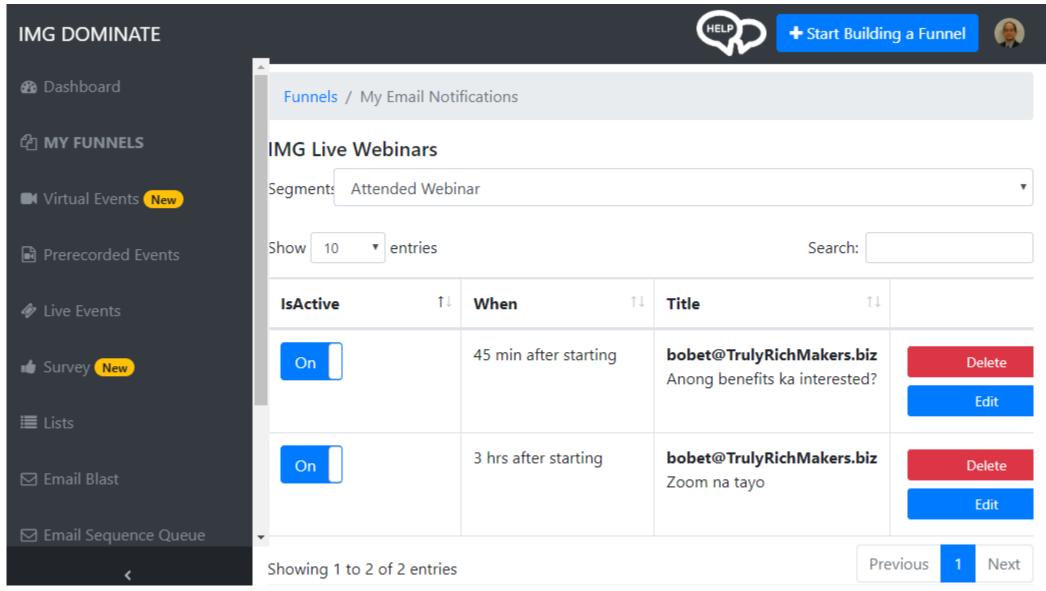
## Add "Attended" follow-up mail



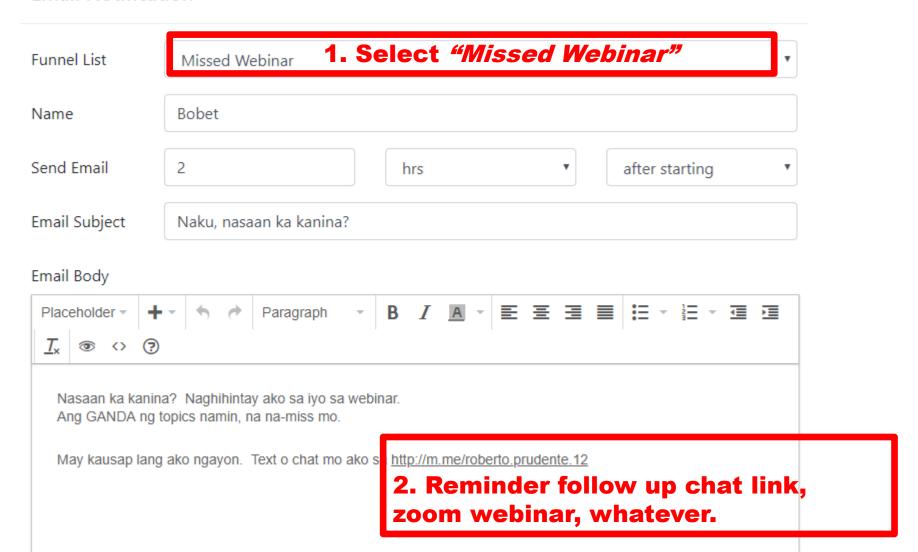
## Second "Attended" follow-up mail



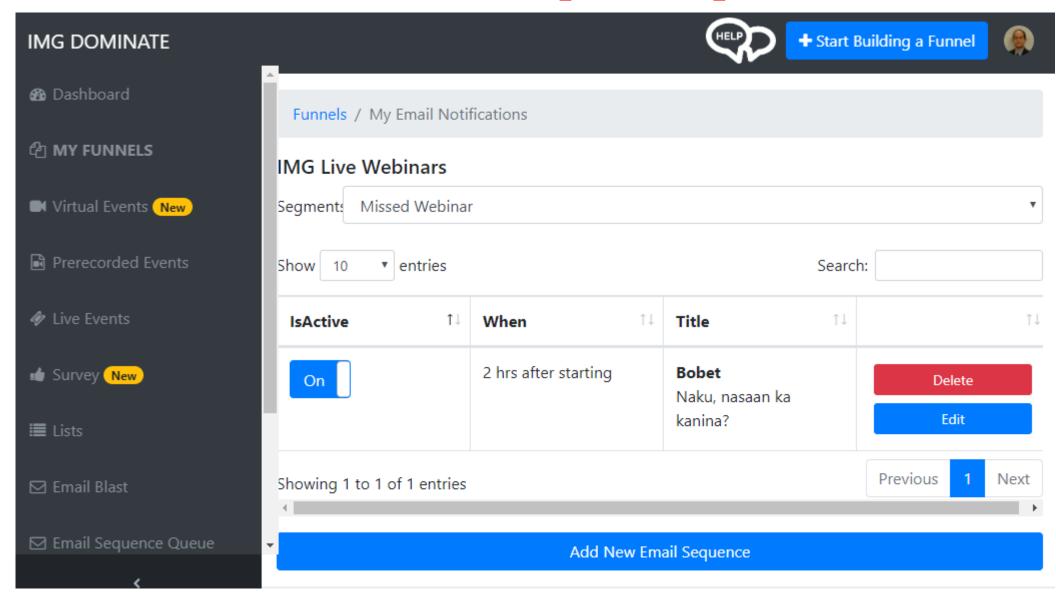
## Schedule many "Attended" mails



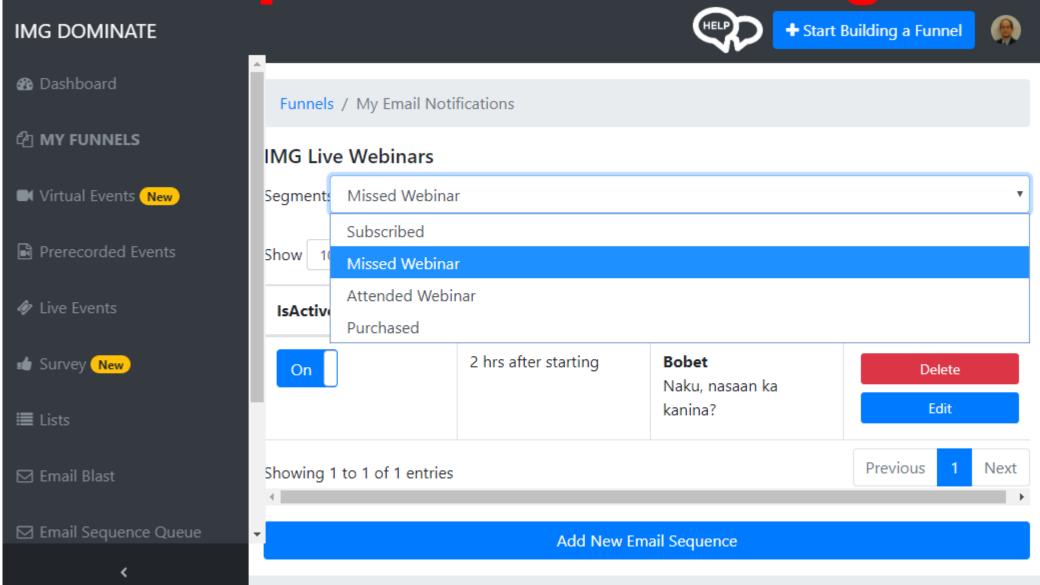
## "Missed" follow-up mail



## "Missed" follow-up sequence



Follow-up mail for other segments



## Creating Email Auto-Responders

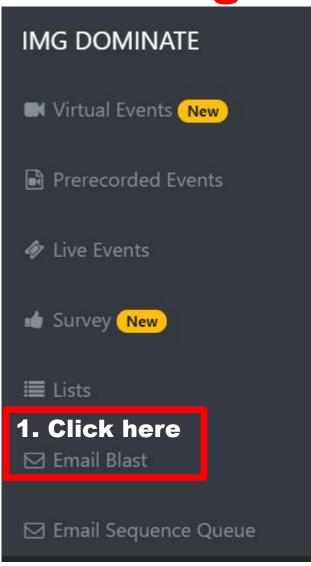
#### **Quick Outline**

Sent to subscribers of a specific LIST on a schedule relative to subscription date.

- Sent on relative time based on subscription date
- x mins, hours, days after subscription

#### **Email Autoresponders**

## Selecting the list for the Auto-responder



#### International Marketing Group, Corp. CAMPAIGNS All campaigns Subscriber lists Create new campaign **TEMPLATES** Add a new list ✓ All templates 2. Click here ID List ■ View all lists UHAFZ.. REPORTS See reports COAIW... Members

xXwWU...

most18

International Marketing Group, Corp. Q Search all lists **♦** Edit ▼ Unsubscribed Active **♦** Bounced Delete 0% 0 users 0% 0 users WebinarTeam 3. Click on desired list M 0% 0 users 4 0% 0 users ŵ xTmPn.. 3 0% 0 users 0% 0 users 圇 Baseshop NaJVP.. 0% 0 users 0% 0 users retirement 50% 3 users 0% 0 users ŵ 9763a.. TRM Las Pinas 3 0% 0 users autowebinar 2 0% 0 users 圃 US7Gu...

2.08% 2 users

94

Bobet Prudente ▼

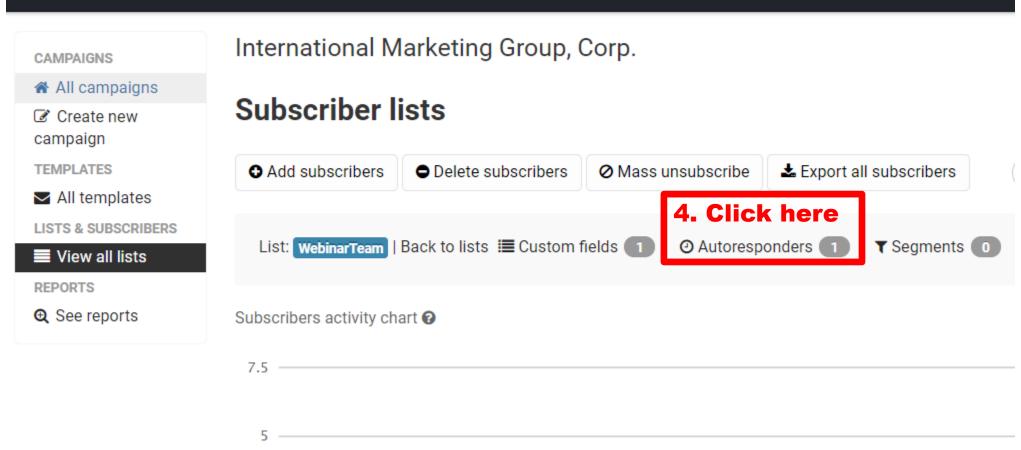
圇

0% 0 users

### **Email Autoresponders**

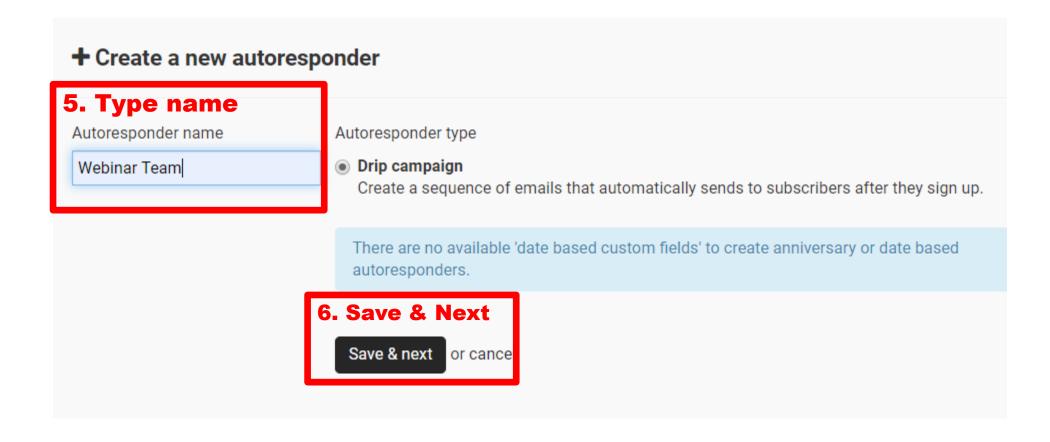
# Creating the auto-responder

International Marketing Group, Corp.



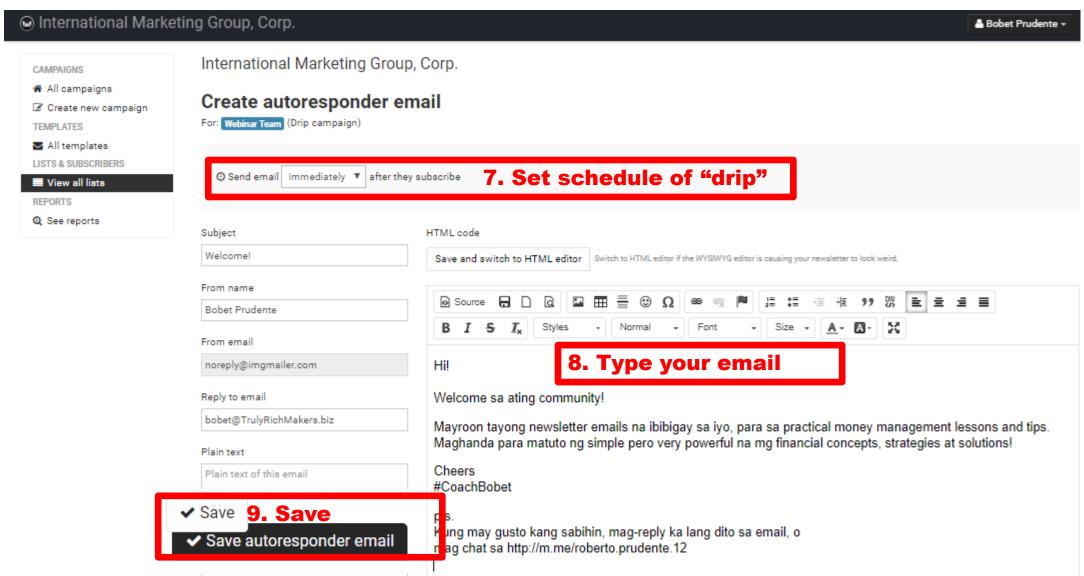
## **Email Autoresponders**

## Creating the auto-responder



### **Email Autoresponders**

## Your first auto-responder email



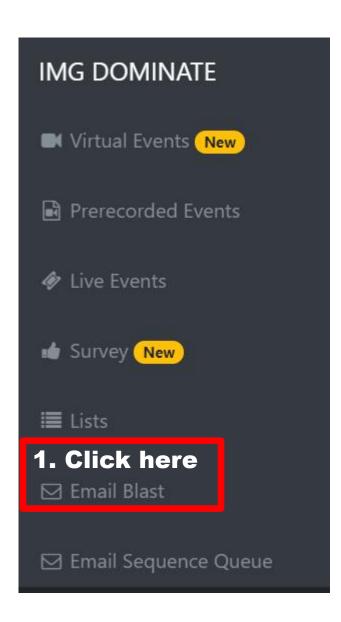
# **Creating Email Blasts**

## **Quick Outline**

Sent to subscribers of multiple LISTS on a fixed schedule

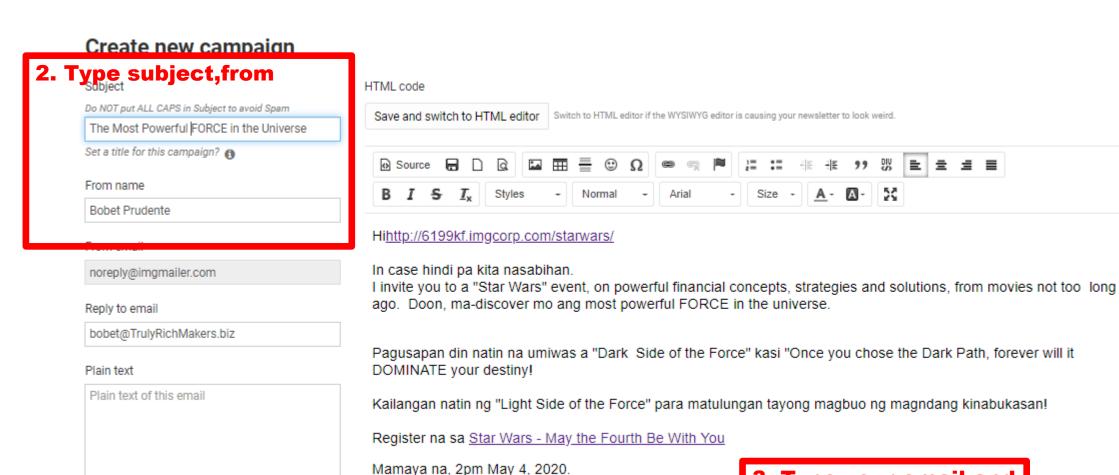
☐ Sent on fixed time of fixed days, e.g. Christmas, New Year, etc

## **Email-Blast**



#### **Email Blast**

## Create a new campaign



This is a zoom webinar by #CoachBobet

3. Type your email and scroll down





#### Track clicks:



#### body p span

Use the following tags in your subject, plain text or HTML code and they'll automatically be formatted when your campaign is sent. For web version and unsubscribe tags, you can style them with inline CSS.

#### Essential tags (HTML only)

The following tags can only be used on the HTML version

#### Webversion link:

<webversion>View web version/webversion>

#### Unsubscribe link:

<unsubscribe>Unsubscribe here</unsubscribe>

#### **Essential tags**

The following tags can be used on both Plain text or HTML version

#### Webversion link:

[webversion]

#### Unsubscribe link:

[unsubscribe]

#### Personalization tags

The following tags can be used on both Plain text or HTML version

#### Name:

```
[Name,fallback=]
```

#### Email:

[Email]

Two digit day of the month (eg. 01 to 31):

[currentdaynumber]

A full textual representation of the day (eg. Friday):

[currentday]

Two digit representation of the month (eg. 01 to 12):

[currentmonthnumber]

Full month name (eg. May):

[currentmonth]

Four digit representation of the year (eg. 2014):

[currentyear]

#### **Custom field tags**

You can also use custom fields to personalize your newsletter, eg. [Country,fallback=anywhere in the world].

To manage or get a reference of tags from custom fields, go to any subscriber list. Then click 'Custom fields' button at the top right.

#### **Email Blast**

## **Define Recipients**

#### **Define recipients**



Monthly limit: 10000 (resets on Jun 1)

Recipients: 051 of 10000 remaining



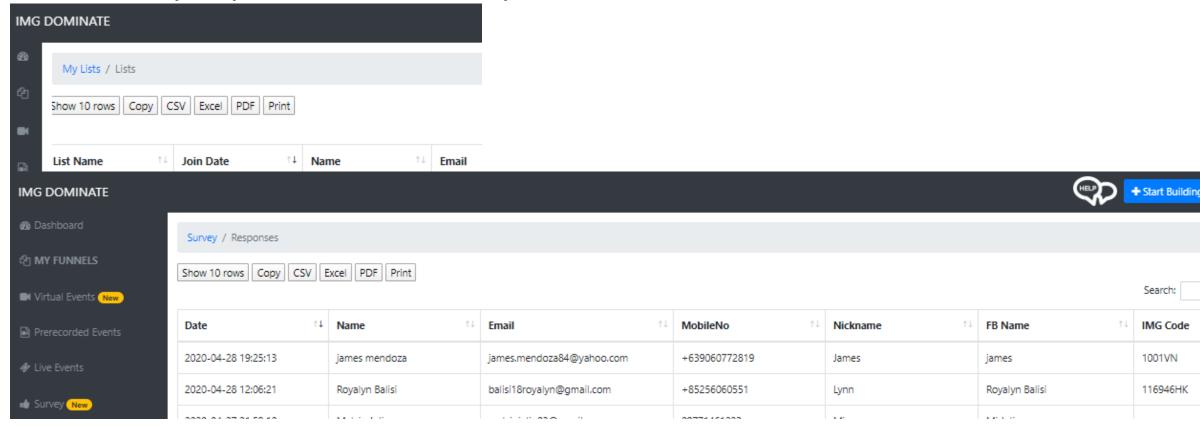
6. Send or schedule sending email blast

Schedule this campaign?

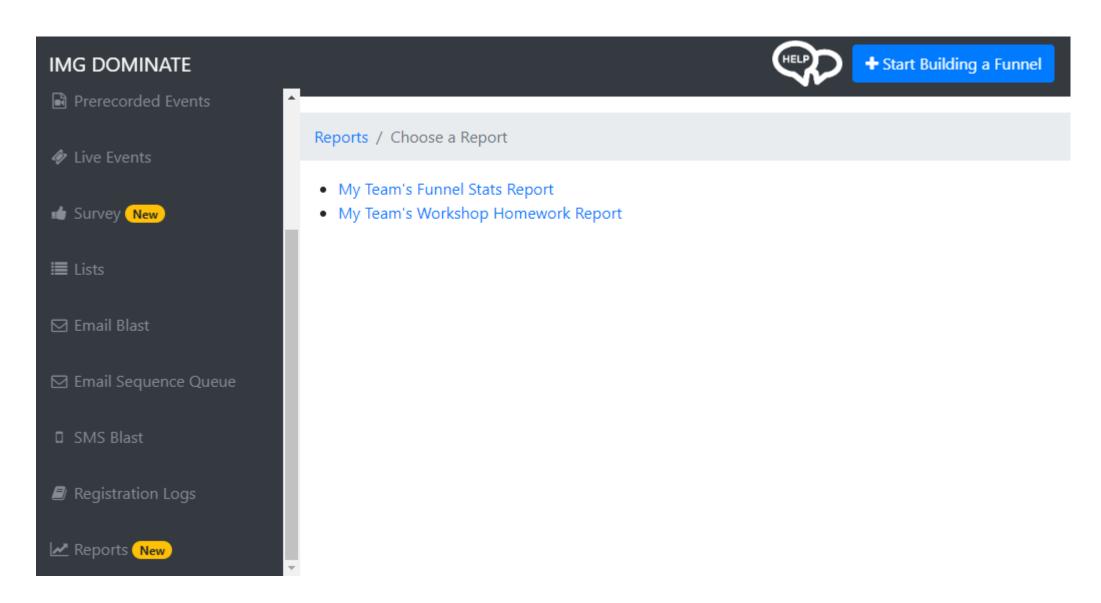
# New Features in DOMINATE

# List, Survey Export

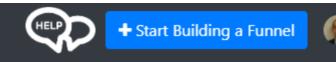
List, survey export now allow export in CSV, Excel, PDF formats.



## Report: Workshop



# **IMG DOMINATE** Dashboard ♠ MY FUNNELS W Virtual Events New Prerecorded Events Live Events ★ Survey New **≣** Lists



Reports / My Team's Workshop Results

Show 10 rows

Copy | CSV

Search:

	11	Quiz Name	Username	Full Name	Email
	Details	Workshop 2: Activity Workbook	6199kf	ROBERTO PRUDENTE	bobet.pr
	Details	Workshop 2: Activity Workbook	237093ph	MARITO TABBADA	mct_a1@
	Details	Workshop 2: Activity Workbook	6520kf	MARY ANN PRUDENTE	maryann
	Details	Workshop 1: Activity Workbook	6199kf	ROBERTO PRUDENTE	bobet.pr
-	Details	Workshop 1: Activity Workbook	6520kf	MARY ANN PRUDENTE	maryann
	Details	Workshop 1: Activity	229099ph	CAROLINE SALIDO	carolsalic

Print

Excel PDF

